

# MasTec Inc.

November 21, 2025

Construction & Engineering  
NYSE: MTZ  
**Recommendation: BUY**

Headquarters: Coral Gables, FL USA  
Current Price: \$191.82  
**Target Price: \$242.16**

**Research Analysts:**  
Marissa Blaha  
and Reagan Waurishuk

### COMPANY STATISTICS

Market Cap (\$ Bn):	\$15.30
Enterprise Value (\$ Bn):	\$17.90
52-Week Range:	\$99.70-224.03
Dividend Yield:	0.00%
FCF Yield (LTM):	2.75%
P/E (Current):	45.62x
P/Book (Current):	4.89x
Return on Equity (9/25):	21.21%

## Business Model

MasTec, Inc. is a leading North American Infrastructure company that specializes in engineering, building, installing, maintaining, and upgrading critical infrastructure for the communications, energy, utility, and industrial sectors. MasTec was founded 95 years ago in Coral Gables, Florida, now operating five core verticals: Communications, Clean Energy & Infrastructure, Power Delivery, Pipeline Infrastructure, and Other. Long-term growth for MasTec is backed by multi-decade master service agreements and project-specific contracts that serve major utilities, telecommunication carriers, industrial operators, and energy companies. The company is a go-to-provider given its expansive workforce, technical expertise, and mobility enabling its critical role in advancing the transition to renewable energy, grid reliability, and modernizing essential U.S. infrastructure.

## Industry Outlook

**Strong Infrastructure Tailwinds**—MasTec is positioned to benefit from the decade-long transition of North American infrastructure to green-friendly and reliable. Federal programs including IIJA and IRA, have directed more than \$500B toward power, broadband, transportation, and clean energy upgrades. Combined with rising electricity demand and data-center surging growth, MasTec benefits as the provider of essential grid-needs and energy transportation. The structural shift toward sustainability will enable MasTec's business to surge as demand for transmission, distribution, renewable EPC, and broadband deployment continues to rise.

**Telcom, Fiber, and Data-Center Growth**—Demand for connectivity continues to rise due to 5G deployment, AI-driven data centers, remote work, and record levels of video and cloud usage. The telecom infrastructure market is expected to reach \$11.8B by 2029, while BEAD provides \$42B for broadband coverage in underserved locations. Fiber-to-home is anticipated to reach record highs in 2025-2026, supported by public-private partnerships and rising IoT, Smart City, and AI-driven data needs to support sustained growth and expansion.

**Renewable Energy & Power Grid Expansion**—The shift to clean energy is accelerating, with renewable generation projected to account for ~60% of U.S. electricity by 2050. Utilities continue to expand solar, wind, storage, and microgrid investments, with \$370B+ in IRA incentives. Win repowering is expected to impact 20% of U.S. onshore turbine by 2028. Electrification of transportation, industry, and data centers solidifies multi-decade demand for modernized energy infrastructure.

## Key Competitive Advantages

### National Scale with Longstanding Customer Relationships

MasTec has one of the largest labor forces in North American infrastructure, making them a major candidate for bidding in complex projects. Considering ~83% of their revenues come from stable customers (government, transportation, utilities), MasTec has a history of satisfaction due to their unmatched equipment depth, fleet size, and national reach.

### Diversified End Markets—MasTec offers diversified revenue across five major verticals: Power Delivery, Clean Energy, Telecom, Pipeline, and Civil Infrastructure. These various end markets reduce their exposure to any single demand cycle. No single customer contributes more than 10% to receivables, and the top 10 customers account for only ~35% of revenue. Diversified customers also reduce risk.

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### Proven Execution and Expertise—MasTec’s internal systems for bid discipline, estimating, and supply-chain control have materially improved execution across segments, supporting EBITDA margin expansion.

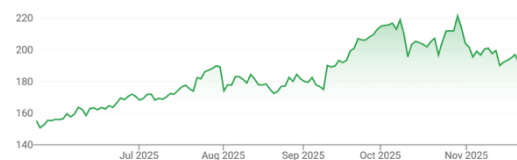
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## Valuation and Recommendation

**Buy Rating: MasTec, Inc.** is a compelling investment opportunity with a projected upside of 25.98% over the next five years given its current share price of \$191.82 and implied fair price of \$242.16. The Construction and Engineering industry has a strong, positive outlook with surging demand across clean energy and communications infrastructure, incentivized by federal programs in North America. MasTec dominates as a leader, specialized in designing, building, installing, maintaining, and upgrading large-scale physical infrastructure needed for moving energy, data, and materials. Positioned at the forefront of a structural shift to clean energy and data-center energy demand needs, MasTec offers investors exposure to a controlled growth play with long-term upside.

## Investment Thesis

Investment Recommendation: **BUY**  
 S&P /Moody’s Rating: **BBB-/Baa3**  
**6M Stock Price**



**Secular Megatrend Positioning—MasTec** directly benefits from multi-year federal tailwinds, including the IRA, IIJA, and BEAD broadband programs. These programs contributed to growth in utilities, renewables, and fiber pipelines. In addition to this, MasTec is uniquely positioned to oversee data center construction when demand is heightened, with niche capabilities like designing MMRs and data halls.

## MasTec ESG Score

Source: Bloomberg

	Score	Trend	Vs Peers
ESG Score	2.27	-0.38	Lagging
Environmental	0.71	-0.68	Lagging
Social	2.10	+0.00	Below Median
Governance	6.34	-0.02	Leading

## Discounted Cash Flow

Valuation Assumptions	Selected
Discount Rate	13.5%
Perpetuity Growth Rate	3%
Fair Price (USD).	\$242.16
Upside	25.98%

		Discount Rate				
		12.49%	12.99%	13.49%	13.99%	14.49%
Perpetuity Growth Rate	2.00%	\$ 248.72	\$ 242.94	\$ 237.70	\$ 232.94	\$ 228.59
	2.50%	\$ 251.55	\$ 245.42	\$ 239.87	\$ 234.85	\$ 230.28
	3.00%	\$ 254.68	\$ 248.14	\$ 242.25	\$ 236.94	\$ 232.11
	3.50%	\$ 258.16	\$ 251.15	\$ 244.87	\$ 239.22	\$ 234.12
	4.00%	\$ 262.05	\$ 254.49	\$ 247.76	\$ 241.73	\$ 236.32