

NYSE: XOM	Current Price: \$113.25	52 wk l/w: \$97.80-\$126.34			
Target Price: 121	Stop Loss: 95	Market Cap: \$482.6B			
P/E 16.06	Div Yield: .099/ 3.5%	Vol/Avg: 12.8 Mil / 15.6 Mil			
EPS: \$7.84	Credit Rating: Aa2/AA-	Beta: 0.5			

Company Background

Exxon Mobil Corporation operates as an oil and natural gas production company. The Company provides exploration and production integrated fuels, lubricants, chemicals, and refined products for automotive, trucking, aviation, and shipping industry to reduce greenhouse gas emissions. Exxon Mobil serves customers worldwide.

Industry Outlook

ExxonMobil faces a mixed macro backdrop heading into late 2025. OPEC+ supply hikes and continued US production are pushing the market toward oversupply and lower prices which threaten refining margins. Slow global oil demand due to weak industrial output, slow Chinese consumption and tariff pressure is somewhat offset by rising demand for Al-driven data centers.

Investment Thesis

- ExxonMobil's growth is anchored by Guyana, the Permian, and LNG, expected to drive over 200% production growth versus 2019 and more than 60% of volumes by 2030
- Integration across refining, chemicals, and marketing, plus \$6B in additional cost savings, supports ~\$30B in incremental free cash flow by 2030.
- Conservative balance sheet and strong interest coverage help limit downside
- A base-case DCF of ~\$121 per share versus the current ~\$113 implies a 6% margin of safety, with upside scenarios offering 19–40%

Catalysts & Drivers

- **Upstream Growth:** Permian, Guyana, and LNG projects driving >200% production growth vs. 2019
- **High-Value Product Expansion:** Rising mix of chemicals, lubricants, and lower-emission fuels with >\$100B new market opportunity.
- Low Carbon Solutions Ramp: CCS, hydrogen, and lithium positioned to deliver ~\$1B earnings by 2030
- Cost & Efficiency Gains: Additional ~\$6B structural savings by 2030, building on ~\$12B already captured, improving margins and resilience
- Capital Discipline & Cash Flow: Reinvestment in high-return projects to unlock

~\$30B incremental cash flow by 2030, supporting dividends and buybacks

Investment Risks

- Commodity Volatility: Company is sensitive to swings in oil, gas and petrochemical prices
- Policy & Regulatory Pressure: Company is exposed to taxes, sanctions, litigation, environmental policy updates
- **Energy Transition & New Tech:** Company faces risk from low-carbon initiatives reducing demand
- **Execution Challenges**: Large projects are subject to risks from cost inflation, contract negotiations, delays and liabilities
- **Cybersecurity & Safety Risks:** Company is vulnerable to cyberattacks, accidents, weather disruptions and environmental incidents

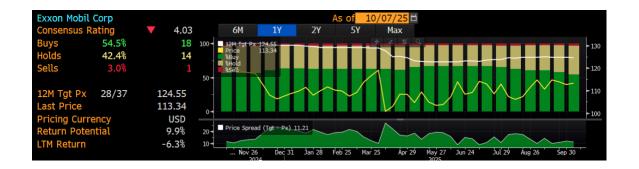
Discount Cash Flow Analysis

- Intrinsic Value Per Share @ 8.5% WACC + 2.0% g = \$113.37
- Intrinsic Value Per Share @ 8.5% WACC + 2.5% g = \$123.32
- Intrinsic Value Per Share @ 8.5% WACC + 3.0% g = \$134.27
- Intrinsic Value Per Share @ 7% WACC + 2.0% g = \$149.87
- Intrinsic Value Per Share @ 7% WACC + 2.5% g = \$167.45
- Intrinsic Value Per Share @ 7% WACC + 3.0% g = \$188.01

Financial Performance



Analyst Opinions



Peer Evaluation

Name	Mkt Cap	Last Px	Chg Pct	Chg Pct	Rev - 1	EPS - 1	P/E	ROE	Dvd 12M
(BI Peers)	(USD)	(USD)	1D	1M	Yr Gr:Y	Yr Gr:Y			Yld
Median	50.01B	89.97	0.65%	2.82%	1.36%	-18.21%	16.20	10.26%	3.50%
EXXON MOBIL CORP	482.86B	113.26	1.77%	1.21%	1.36%	-18.21%	16.20	11.60%	3.50%
IMPERIAL OIL LTD	45.16B	89.97	0.65%	3.17%	1.08%	7.37%	13.88		2.20%
CHEVRON CORP	314.38B	153.55	0.12%	-2.85%	-1.78%	-33.60%	25.41	6.99%	4.40%
SUNCOR ENERGY INC	50.01B	41.37	0.51%	2.82 %	3.25%	9.20 %	12.44	13.03%	3.95%
CENOVUS ENERGY INC	30.33B	16.97	1.41%	4.04%	3.90%	-32.71%	17.11	8.93%	3.21%



ESG

